

FREMONT AND DODGE COUNTY CONVENTION AND VISITORS BUREAU
2020/2021 BUDGET OVERVIEW

Agenda Item # 206
Date 6/17/20

| | A | B | C | D | E |
|----|--|------------|-------------------------------|------------------|------------|
| 1 | VISITORS PROMOTION BUDGET | 2020/2021 | AMOUNT COMMITTED | AMOUNT REMAINING | PRIOR YEAR |
| 2 | Visitors Promotion Fund Income (fiscal 2019/2020 as of 3/31/20*) | 138,201.84 | 108,165.00 | 30,036.84 | 145,750.00 |
| 3 | Miscellaneous Income | 1,800.00 | 1,800.00 | 1,800.00 | 1,800.00 |
| 4 | Cash on Hand (as of 3/31/20) | 111,241.10 | 111,241.10 | 111,241.10 | 58,946.26 |
| 5 | | 251,242.94 | | 143,077.94 | |
| 6 | | | | | |
| 7 | VISITORS PROMOTION EXPENSES | 2020/2021 | AMOUNT COMMITTED | AMOUNT REMAINING | PRIOR YEAR |
| 8 | 26101 Administration Services / Payroll | 55,000.00 | 48,000.00 | 7,000.00 | 68,000.00 |
| 9 | 20100 Postage | 1,000.00 | 600.00 | 400.00 | 1,000.00 |
| 10 | 20200 Telephone | 1,500.00 | 1,200.00 | 300.00 | 1,500.00 |
| 11 | 21704 Mileage, Meals & Travel Shows | 5,000.00 | 4,605.00 | 395.00 | 5,000.00 |
| 12 | 21801 Dues / Memberships / Subscriptions | 5,000.00 | 3,175.00 | 1,825.00 | 5,500.00 |
| 13 | 22001 Advertising Production | 6,000.00 | 1,200.00 | 4,800.00 | 2,400.00 |
| 14 | DO NOT USE - 22600 GOVCVB Ad Partnership | 0.00 | 0.00 | 0.00 | 0.00 |
| 15 | DO NOT USE - 26020 Brochures | 0.00 | 0.00 | 0.00 | 0.00 |
| 16 | 26030 Advertising / Marketing | 30,000.00 | 20,635.00 | 9,365.00 | 25,000.00 |
| 17 | DO NOT USE - 26040 Tourism Month | | 0.00 | 0.00 | 0.00 |
| 18 | 26060 Sponsorships / Misc. Services | 20,000.00 | 15,000.00 | 5,000.00 | 20,000.00 |
| 19 | 26065 Volunteer Expenses | 0.00 | 0.00 | 0.00 | 0.00 |
| 20 | 26090 Marketing Materials | 3,500.00 | 0.00 | 3,500.00 | 2,500.00 |
| 21 | DO NOT USE - 26101 DCCVB Income to Chamber | 0.00 | 0.00 | 0.00 | 0.00 |
| 22 | 30101 Office Supplies | 2,500.00 | 1,400.00 | 1,100.00 | 2,500.00 |
| 23 | 30124 Convention Supplies | 3,000.00 | 3,000.00 | 0.00 | 3,000.00 |
| 24 | DO NOT USE - 40501 Rent | 9,900.00 | 9,350.00 | 550.00 | 9,900.00 |
| 25 | 26070/51400 Expenditure of Miscellaneous Income | 0.00 | 0.00 | 0.00 | 0.00 |
| 26 | Budget Reserve | 0.00 | 0.00 | 0.00 | 0.00 |
| 27 | | 142,400.00 | 108,165.00 | 34,235.00 | 146,300.00 |
| 28 | | | | | |
| 29 | | | Unencumbered Budget Balance > | 143,077.94 | |
| 30 | DO NOT EDIT THIS PAGE | | | | |
| 31 | *three months of fiscal year not yet included in numbers | | | | |

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 DODGE COUNTY, NEBRASKA
 FRED HYATT, COUNTY CLERK

FREMONT AND DODGE COUNTY CONVENTION AND VISITORS BUREAU
2020/2021 FUNDS OVERVIEW

| CAPITAL IMPROVEMENT FUND | ACCOUNT BALANCE | AMOUNT SPENT | AMOUNT REMAINING |
|--|------------------------|---------------------|-------------------------|
| Capital Improvement Fund (as of 3/31/2020) | 177,961.72 | 40,000.00 | 137,961.72 |
| | | | |
| VISITOR PROMOTION FUND | ACCOUNT BALANCE | AMOUNT SPENT | AMOUNT REMAINING |
| Visitor Promotion Fund (as of 3/30/2020) | 111,241.10 | 0.00 | 111,241.10 |
| DO NOT EDIT THIS PAGE | | | |

FREMONT AND DODGE COUNTY CONVENTION AND VISITORS BUREAU
2019/2020 PROMOTION FUND HISTORY

| VISITORS PROMOTION FUND **payments are two months in arrears | | | | | | | | | | | | | | | |
|--|----------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| MONTH OF LODGING | MONTH LODGING TAX RECEIVED | 2001/02 | 2002/03 | 2003/04 | 2004/05 | 2005/06 | 2006/07 | 2007/08 | 2008/09 | 2009/10 | 2010/2011 | 2011/2012 | 2012/2013 | 2013/2014 | 2014/2015 |
| MAY | JULY | 5,908.10 | 6,108.28 | 6,082.94 | 6,379.06 | 6,130.57 | 6,802.98 | 6,428.90 | 8,412.82 | 7,792.99 | 7,344.89 | 7,332.84 | 9,118.31 | 8,565.27 | 10,601.77 |
| JUNE | AUG | 5,827.61 | 6,036.99 | 7,585.83 | 8,221.84 | 8,062.08 | 9,394.25 | 10,367.55 | 10,099.37 | 10,025.23 | 10,461.18 | 12,030.86 | 11,985.40 | 11,310.10 | 13,469.82 |
| JULY | SEPT | 7,714.04 | 5,831.61 | 6,772.05 | 7,322.33 | 7,265.88 | 7,769.07 | 8,078.34 | 9,658.71 | 8,856.66 | 8,507.25 | 9,423.97 | 8,540.40 | 8,659.48 | 10,716.57 |
| AUG | OCT | 7,225.61 | 5,576.23 | 7,220.52 | 7,394.26 | 6,350.41 | 7,239.44 | 7,805.50 | 8,550.82 | 7,921.23 | 8,779.27 | 8,812.54 | 9,144.20 | 8,088.02 | 10,088.02 |
| SEPT | NOV | 4,830.93 | 5,631.66 | 5,944.81 | 5,632.41 | 5,669.30 | 6,714.02 | 6,239.76 | 7,793.63 | 7,225.90 | 6,983.91 | 9,000.09 | 7,995.52 | 8,114.78 | 9,800.25 |
| OCT | DEC | 4,982.55 | 4,584.89 | 4,912.66 | 4,514.70 | 5,461.26 | 6,203.74 | 5,299.24 | 6,358.78 | 6,544.35 | 6,739.35 | 7,859.17 | 7,167.74 | 6,948.94 | 9,003.00 |
| NOV | JAN | 3,924.68 | 3,132.55 | 4,095.39 | 4,006.02 | 4,018.44 | 5,326.53 | 7,226.12 | 5,352.30 | 4,862.60 | 5,445.88 | 6,546.89 | 6,421.84 | 5,564.68 | 5,427.04 |
| DEC | FEB | 2,732.31 | 3,756.00 | 4,025.49 | 4,300.16 | 4,367.06 | 5,041.04 | 4,763.48 | 5,051.36 | 3,009.70 | 4,642.21 | 5,588.86 | 4,934.48 | 4,409.25 | 7,024.77 |
| JAN | MAR | 2,685.42 | 3,470.13 | 3,345.96 | 3,561.04 | 3,980.12 | 4,758.18 | 4,343.37 | 4,504.47 | 3,706.92 | 4,183.20 | 5,198.55 | 4,886.24 | 5,066.19 | 5,903.91 |
| FEB | APRIL | 3,255.35 | 3,366.51 | 3,381.26 | 3,820.53 | 4,333.27 | 4,615.73 | 4,926.01 | 4,576.45 | 4,485.73 | 4,036.02 | 5,546.70 | 5,597.14 | 5,248.53 | 5,838.18 |
| MAR | MAY | 3,309.27 | 4,311.18 | 4,045.02 | 5,222.88 | 5,023.15 | 6,382.31 | 5,394.09 | 3,857.88 | 4,485.73 | 5,875.89 | 5,997.35 | 6,580.05 | 8,251.96 | 9,069.26 |
| APRIL | JUNE | 5,440.00 | 3,520.49 | 4,081.83 | 5,194.47 | 4,275.74 | 5,348.60 | 6,387.39 | 5,992.84 | 5,708.65 | 5,427.65 | 6,990.26 | 6,103.67 | 8,389.12 | 8,404.76 |
| | | 57,835.87 | 85,326.52 | 81,493.76 | 85,669.70 | 84,937.29 | 75,895.89 | 77,259.75 | 80,209.43 | 74,626.89 | 73,426.70 | 90,328.08 | 88,474.99 | 88,816.32 | 105,347.35 |

FREMONT AND DODGE COUNTY CONVENTION AND VISITORS BUREAU
2019/2020 PROMOTION FUND HISTORY

| 2015/2016 | 2016/2017 | 2017/2018 | 2018/2019 | 2019/2020 | \$ Change | % Change A-B=X X/B=% |
|------------|------------|------------|------------|------------|-----------|-------------------------|
| 10,141.07 | 9,107.72 | 11,127.26 | 16,595.41 | 17,451.75 | 856.34 | 7.70% |
| 13,278.57 | 12,804.55 | 14,805.77 | 15,903.74 | 17,354.84 | 1,451.10 | 9.80% |
| 11,249.41 | 10,443.97 | 11,790.66 | 15,699.53 | 16,177.79 | 478.26 | 4.06% |
| 10,992.41 | 13,591.47 | 11,451.53 | 13,706.92 | 22,781.89 | 9,074.97 | 79.25% |
| 9,405.16 | 11,437.70 | 9,864.74 | 14,593.87 | 19,048.10 | 4,454.23 | 45.15% |
| 9,003.01 | 9,582.43 | 9,585.16 | 8,193.26 | 15,668.54 | 7,475.28 | 77.99% |
| 11,212.14 | 8,311.74 | 5,220.20 | 13,073.33 | 8,034.08 | -5,039.25 | -96.53% |
| 5,890.08 | 6,480.51 | 4,246.59 | 6,991.13 | 11,657.11 | 4,665.98 | 109.88% |
| 6,220.75 | 5,801.33 | 6,181.81 | 11,060.40 | 10,027.74 | -1,032.66 | -16.70% |
| 6,220.76 | 7,271.02 | 5,480.52 | 10,502.41 | | | |
| 7,265.72 | 7,920.69 | 11,404.76 | 10,150.52 | | | |
| 7,591.48 | 7,548.84 | 8,982.85 | 12,521.88 | | | |
| 108,370.56 | 110,301.97 | 110,141.85 | 148,992.40 | 138,201.84 | 22,384.26 | |

20100 POSTAGE

RETURN TO
BUDGET
OVERVIEW

| DATE | ID/MEMO | PROJECT | VENDOR | AMOUNT |
|---------|---------|---------|--------|--------|
| 7/1/20 | | Postage | | 50.00 |
| 8/1/20 | | | | 50.00 |
| 9/1/20 | | | | 50.00 |
| 10/1/20 | | | | 50.00 |
| 11/1/20 | | | | 50.00 |
| 12/1/20 | | | | 50.00 |
| 1/1/21 | | | | 50.00 |
| 2/1/21 | | | | 50.00 |
| 3/1/21 | | | | 50.00 |
| 4/1/21 | | | | 50.00 |
| 5/1/21 | | | | 50.00 |
| 6/1/21 | | | | 50.00 |

600.00

CAPITAL IMPROVEMENT FUND

RETURN TO
BUDGET
OVERVIEW

DATE: 12/31/2010 PROJECT: VENDOR: AMOUNT:

0.00